

Your ref
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ARUP

To Whom it May Concern

Level 14 Exchange Tower
2 The Esplanade
Perth WA 6000
Australia

t +61 8 9327 8300
f +61 8 9221 5262

alistair.avern-taplin@arup.com
www.arup.com

19 September 2019

Dear Madam/Sir

Testimonial - Bret Madden

We confirm that we have had business dealings with Bret in a former capacity as a commercial leasing consultant prior to his establishment of factorre.

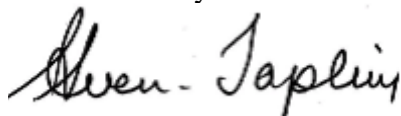
Bret provided professional advice and assistance in the sourcing, assessment and procurement of leased office premises in the Perth Central Business District. Whilst at that time he was representing a leading commercial property services firm, the success of our engagement was largely due to Bret's personal involvement.

Bret provided an excellent service that extended from assessment of initial requirements, provision of options, shortlisting through to negotiations and finalisation of the lease. In addition, he provided these services under very demanding timeframes but at all times remained proactive and positive in overcoming a number of challenges. He very quickly assessed and understood our requirements and the internal processes that would need to be followed. His advice was focused on our requirements but at the same time he used his extensive knowledge to test these requirements to ensure the best outcomes.

The services that he provided were at all times highly professional and displayed extensive knowledge of the commercial property market. He was always responsive, engaging, easy to deal with and acted in our best interests. His personal style resulted in a collaborative approach which gave us confidence that the outcomes would meet our objectives which they most definitely did.

We have no hesitation in providing this testimonial and please feel free to contact me with any queries.

Yours sincerely



Alistair Avern-Taplin
Principal WA | Office Leader